



Executive Office of
Housing & Livable Communities

Emergency Solutions Grant *One Component in a Procured System*

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Background



What was there before

- Earmarks
- Large regional gaps
- Too little of some programming
- Too much of other programming
- Very little coordination between
 - Programs
 - Providers
 - Communities
- Varying effectiveness of current programming

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Needs Assessment: Components



- Gaps Analysis
- Focus Groups
- Supplemental Reporting
- Existing Administrative structures

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Needs Assessment: Resources in '22



	Commonwealth	Others	Total
Continuum of Care	\$23,903,388	\$80,712,719	\$104,616,107
Emergency Solutions Grant	\$4,794,313	\$4,008,473	\$8,802,786
Other Appropriations	\$71,428,890	≈\$4,500,000	≈\$76,000,000
Total	\$100,126,591	≈\$89,221,192	≈\$189,418,893

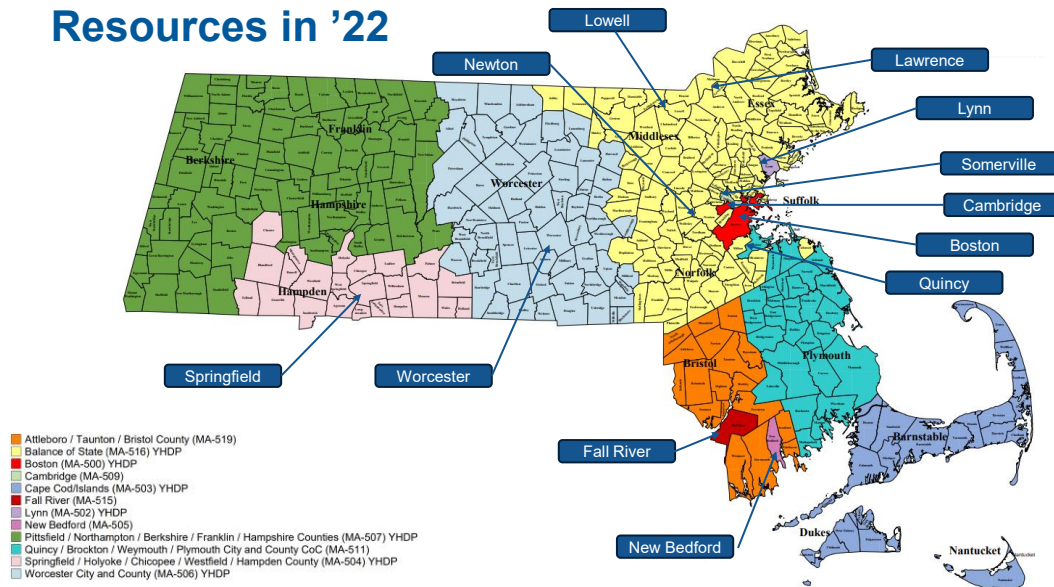
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Federal Homelessness Resource Map



Resources in '22



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Procurement: What did we look at?



- Experience in operating the types of project being proposed
 - Including whether past operations have been consistent with best practices
- Cost per person per night
- Leveraged resources
- Length of stay
- Exits to permanent housing
- Fiscal health of the respondent
 - Internal Controls
 - 990s

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Procurement: Program Types



- Diversion / Triage (Prevention at the front door)
- Street Outreach
- Day Programs / Warming Centers / Meal Programs
- Emergency Shelter (year-round and seasonal)
- Transitional Housing
- Rapid Rehousing
- Permanent Supportive Housing

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Procurement: Unified Standards



- Required participation in HMIS of your CoC
- Required Participation in Coordinated Entry of your CoC
- Best Practices

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Procurement: Funding and Proposals



Funding Streams paired with proposals

- Regulatory restrictions for project types
- Experience of respondent with federal vs state funding
- Provider revenue stream diversity
- Geographic diversity

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Going forward: Measuring Success



- Person focused
- Programmatic finances
- Programmatic Operations

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Going forward: Emergent Needs



- Re-open this procurement
- Publish new procurements with different appropriations

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Contact Information



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