Arkansas State CDBG as Economic Development Incentive

COSCDA Program Managers March 21, 2023







The mission of the Department of Commerce is to champion economic opportunities through strategic initiatives and an equitable regulatory environment that attracts and grows businesses, safeguards consumers, enhances workforce quality, and energizes our infrastructure, creating a better quality of life for all Arkansans.













Arkansas Securities Department



Arkansas State Bank Department

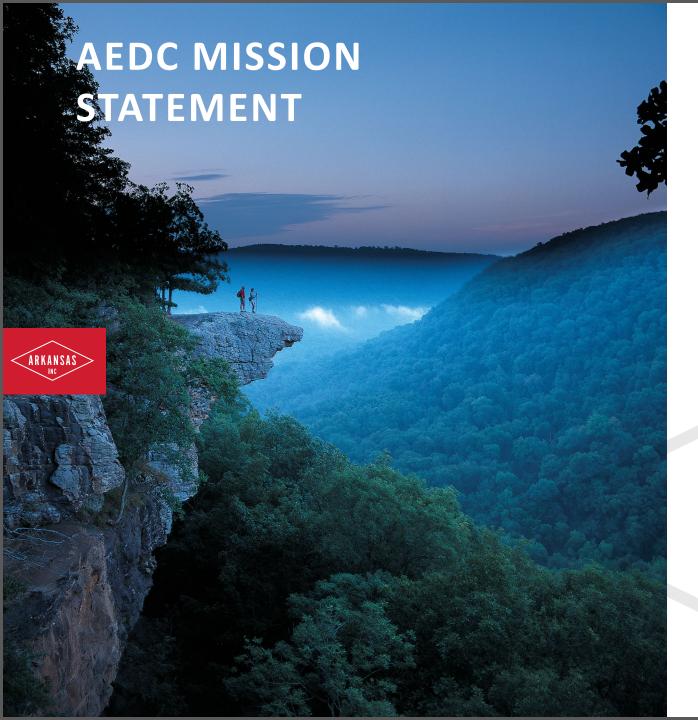


Arkansas Waterways
Commission



Arkansas Wine Producers Council

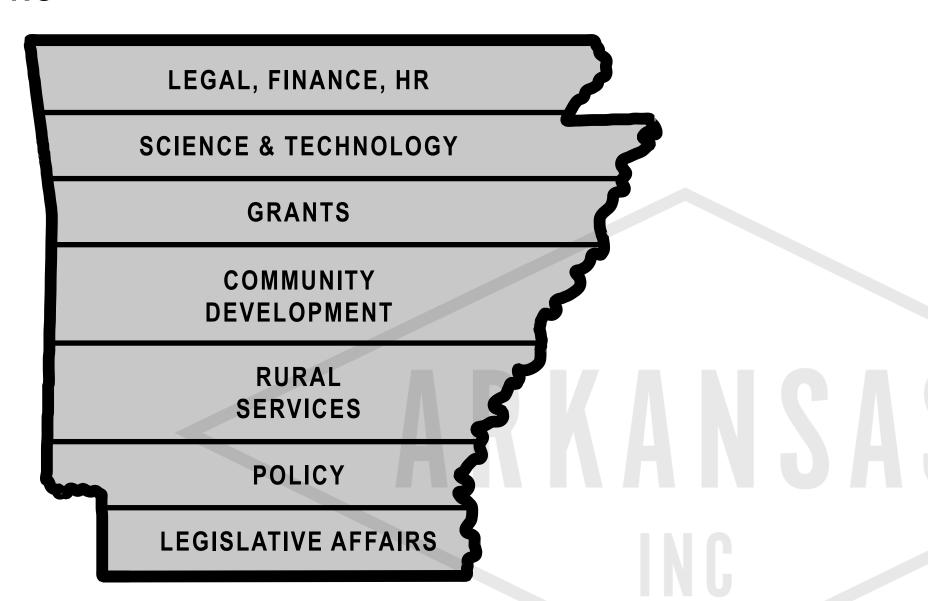




To create economic opportunity by attracting higher paying jobs, expanding and diversifying our state and local economies, increasing incomes and investment, and generating positive growth throughout Arkansas.

AEDC OPERATIONS





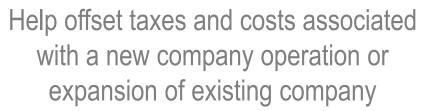
AEDC GLOBAL BUSINESS





INCENTIVES OVERVIEW/Goal of Incentives







Job growth in primary sectors leads to a "multiplier effect," creating a larger tax base and increased need for jobs in other sectors



Incentives Are NOT:



A sole funding source for start up companies (they can help offset costs, but cannot fund the entire project)



Free money to companies



Rewards for already created jobs



The most important factor in site selection

PROJECT/Top Site Selection Factors

ARKAN

ARKANSAS

- 1. Workforce Skills
- 2. Transportation Infrastructure
- 3. Workforce Development
- 4. Higher Education Resources
- 5. Utilities (Cost and Reliability)
- 6. Right To Work State
- 7. State and Local Tax
- 8. Ease of Permitting and Regulatory Procedures
- 9. Quality of Life
- 10. Incentives

PROJECT/Sources

Inquiries from companies made directly to Business Development

- Industry trade-show attendance / exhibition
- Real estate industry conferences

Inquiries from consultants representing companies

- Site location consultant conferences
- Arkansas Consultant Marketing Events/Trips

Miscellaneous leads

 Citizens, local ED offices, utility service providers, other state agencies, other AEDC divisions

Lead generation



INCENTIVES OVERVIEW/Questions to Ask



Are they an eligible business?



Where are they locating?



How many net, new, full-time jobs will they create over 5 years?



What is the average wage of these employees?



What will their capital investment be?





General Incentive Process

- 1. Contact AEDC Business Development
- 2. Initial Call or Meeting to assess project and eligibility
- 3. Project Intake Form
- 4. AEDC will run a Cost Benefit Analysis (CBA) and determine what incentives we are able to offer
- 5. Incentive Proposal sent to company
- Incentive Applications, Agreements, Resolutions (if needed)
- 7. Incentive paperwork sent to DFA

INCENTIVES OVERVIEW/Eligibility







What businesses qualify?

AEDC incentives are available for non-retail businesses engaged in commerce for profit that fall into one or more of the following categories:

- Manufacturers
- Businesses primarily engaged in the design and development of prepackaged software
- Distribution centers that derive 75% of their sales revenue from out-of-state customers
- Intermodal facilities
- Office sector businesses deriving at least 75% of their revenue from out-of-state
- National or regional corporate headquarters
- Scientific and technical service businesses
- Businesses primarily engaged in support activities for air transportation
- Businesses primarily engage in support activities for rail transportation



*Click here for full eligibility criteria

Targeted industries

- □ Aerospace & Defense
- □ Food & Beverage
- □ Timber & Forest Products
- → Metals
- □ Technology
- □ Firearms & Ammunition
- □ Corporate & Shared Services
- Distribution & Logistics
- □ Transportation Equipment





Not Eligible for AEDC Incentives











INCENTIVES OVERVIEW/Categories

STATUTORY

- Company must meet "Eligible Business" definition
- Must meet minimum requirements defined by each program
- If company meets all criteria as defined by law, application will be approved
- Not all programs can be used for the same project

DISCRETIONARY

- Company must meet "Eligible Business" definition
- Must meet minimum requirements defined by each program
- Programs must be approved by Executive Director and/or Governor and be offered by the AEDC in an Incentives Proposal
- Not all programs can be used for the same project



INCENTIVES OVERVIEW/Statutory

Advantage Arkansas

- ✓ Provides an income tax credit to eligible companies
- ✓ Credit is based on percentage of payroll of the new employees hired
- Credit is earned annually for a period of 5 years
- ✓ Company can offset 50% of its income tax liability
- ✓ Unused credits may be carried forward for 9 years

Tax Back

- ✓ Provides a refund of sales and use tax paid on qualified expenditures (building materials; machinery and equipment exempt)
- ✓ Refund will consist of city, county and state taxes paid less 1%
 (1/8% Conservation; 7/8% Education)
- ✓ Currently the state sales tax is 6.5%; therefore, the refund of state taxes will be 5.5% of the eligible taxable purchases
- ✓ Company must spend at least minimum threshold by tier to qualify and obtain city and county resolutions authorizing refund
- ✓ The Tax Back program must be combined with Create Rebate or Advantage Arkansas



INCENTIVES OVERVIEW/Discretionary

Create Rebate

- ✓ Offered from 1–10 years
- ✓ Provides annual cash payments based on a percentage (3.9-5%) of a company's payroll for new employees
- ✓ Requires a minimum payroll based on tiers (see Tier Map), to be eligible

ArkPlus

- ✓ Provides a state income tax credit equal to 10% of the total investment in the project
- ✓ Requires both a minimum payroll and minimum investment, based on tiers (see Tier Map)
- ✓ Credits may be used to offset 50% of company's income tax liability
- ✓ Unused credits may be carried forward for 9 years



INCENTIVES OVERVIEW/Discretionary

Customized Training Grants

- ✓ Provides reimbursement for both on and off-site training for newly created positions related to an expansion or new location
- ✓ Flexible and highly customizable
- ✓ Pre-employment training, new employee orientation, on-the-job training, and/or skills upgrades for new positions qualify under this program
- ✓ All prospective production employees are encouraged to complete the Career Readiness Certificate Process

Office of Skills Development Grants

The Office of Skills Development (OSD) is a division of the Arkansas Department of Career Education offering grants to support workforce development by strategically investing in training programs that are prioritized by employer needs and economic impact. Businesses and non-profit entities are eligible to apply for training according to the OSD Grants Rules and Regulations.

Grants are available to support training that falls into the following categories:

- Grow Your Own
- Skills Gap

 Customized Technical and Professional Development



INCENTIVES OVERVIEW/Discretionary

Infrastructure Grants

AEDC has the ability to share the cost of project infrastructure needs by committing grants from state and federal infrastructure funds. These funds are offered at the discretion of the State. The amount of assistance committed is dependent upon the strength of the company, of jobs, average wage, project investment and costs associated with facility/site improvements.



Bond Guaranty

AEDC and ADFA can "guarantee" timely payment of principal and interest of up to \$11M. This guarantee provides a more attractive bond rating which lowers the effective interest rate to the company.

Arkansas Community & Economic Development Grant Program (ACEDP)

Community Development Block Grant (CDBG)

State's Program for Small Cities

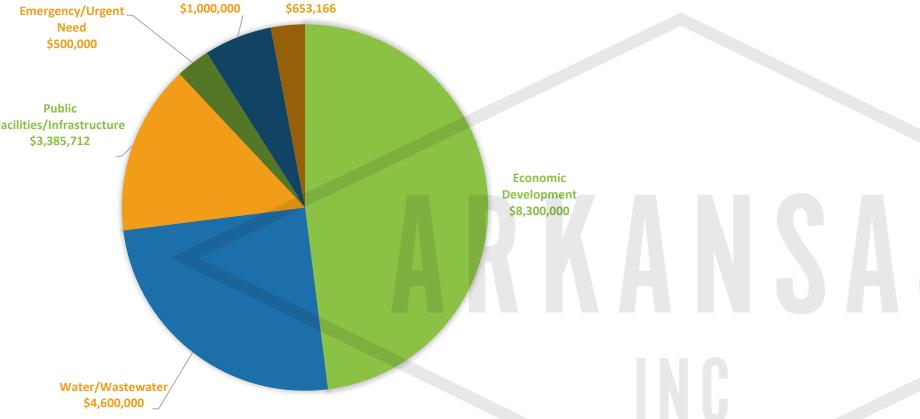
July 1, 2022 – June 30, 2023

2022 Allocation: \$18,438,878

Admin & TA

Rural Services







Utilized for providing communities with resources to assist businesses which expand the state's economic base and which create quality jobs principally benefiting low- to moderate-income (LMI) employees.

Eligible activities will generally include: grants or loans to for-profit businesses (through the applicant community) for a variety of business purposes; or public facilities (infrastructure) projects undertaken by applicant communities for economic development purposes, where a benefiting business agrees to locate or expand premised on the infrastructure improvements and agrees to create jobs for LMI persons.



Application Process Economic Development Selection Criteria

Economic Development commitments are made year-round.



Successful applicants are invited to make formal application to AEDC, and the project is then administered by Grants Division.

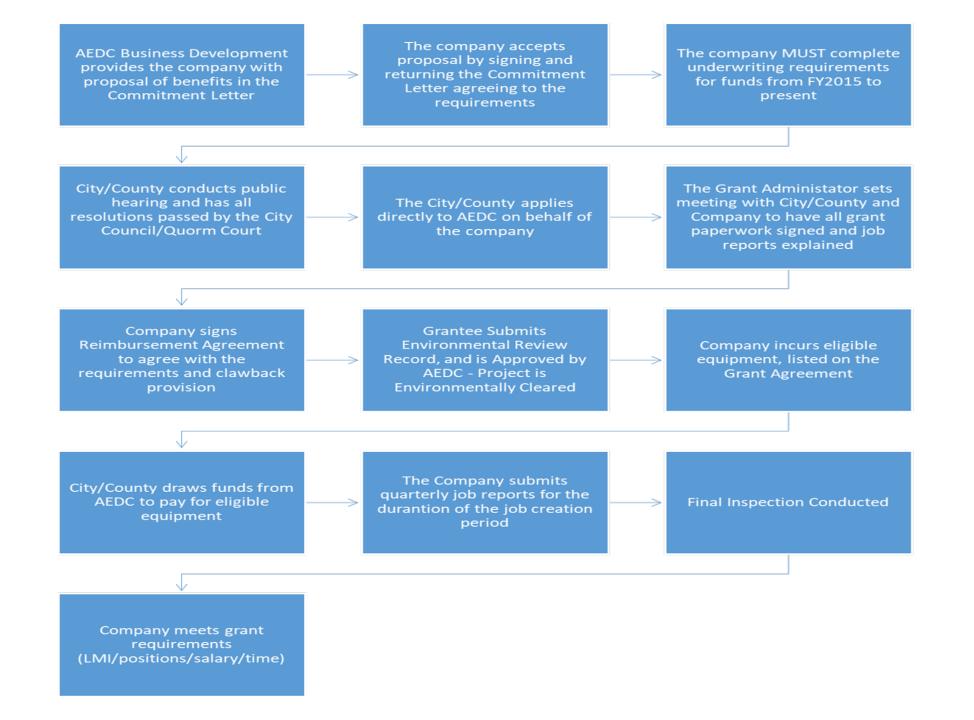
Applications evaluated on (not limited to):

- Cost benefit analysis
- Financial feasibility
- Credit worthiness
- Creation or retention of jobs, 51% of which must be made available to LMI persons at the time of hire

Economic Development: Application Process

- Commitment letter from AEDC Executive Director is sent to the Company, then forwarded to the Grants Division
- Company will be invited to complete an Economic
 Development Set-Aside Application (infrastructure
 information, equipment list, financing, job creation plan)
 and project will be underwritten
- Company's application will be forwarded to Grant Administrator for use in local government formal application process





ARKANSAS COMMUNITY AND ECONOMIC DEVELOPMENT PROGRAM (ACEDP)

Community Development Block Grant Program (CDBG)
State Program for Small Cities



Economic Development Set-Aside Company Application

Effective for 2021 Program Year (July 1, 2021 through June 30, 2022)

Underw	riting Checklist for CDBG Economic Development
rant Numbor:	Company/Project Name:
ndorwriting far each bwiness ta be	- arrived should moot the fallowing underwriting quidelines for evaluating project costs and ix Ata 24 CFR Part 570 – Guidelines and Objectives for Evaluating Project Costs and Financial
	: 1. That project costs are reasonable; 2. That all sources of project financing are committed; 3.
	G funds will not be substituted for non-federal financial support; 4. That the project is financially
	cable, the return on the owner's equity investment will not be unreasonably high; and 6. That to
	uill bo dirburrod on a pro rata barir uith tho othor financing.
roject Costs are	ex. Independent, third party competitive quoter and/or comparable pricing for
easonable	project purchasoricarts
	Commontr:
	Calling III.
ources Are Committed	en. Documente depurces of capital-loos and/or equity; financial/tatements-last 3
	year-and and current interim; in general, reviews purces and was of funds to ensure
	that all funding har been identified and is available
	Commonts:
DBG Funds Are Not	za. Son akano, plursignod possanal and hurinoss financials tatomonts taroniou
abstituted for Non-	expected sevenue, expenses, debts ervices, and seturn an equity; document any laan
ederal Funds	applications which were declined; in general, establish that there is a need for
ederari dads	invartment of public rarow car (financing gap or a rate of return gap)
	Commonts:
	ex. System pro-form ouith accomptions and supporting information; new contracts, if
	applicable; in general, determine the financial receiver of the project, considering the
	hwinner plan, marketshare, salar, grawth revenue prajection, debtservice; hwinner
inancial Feasibility	should be copable of a paritive each flow
	Commontr:
waer's Equity	ex. Syross financial projections; CDBG assistances hould not provide more than a
etern is Not	rearpeable return pointwetment to an owner, given industry rates of return, local
nreasonably High	can ditions, and the risk of the project (varies depending on hwinner)
	Commontr:
DBG Funds	on. CDEG funderhauld be dishused in proportion to other funding sources, if any, and
isbursed Pro Rata	handen demenstrated business need; exceptions may be made, as required
	Commontr:
	ic Development Commission Business Finance Division has roject is financially viable and will make the most effective use of CDBG funds.
Signature:	

ARKANSAS COMMUNITY AND ECONOMIC DEVELOPMENT PROGRAM ECONOMIC DEVELOPMENT SET-ASIDE

JOB CREATION PLAN

Original Plan Modified P	fan								
Grantee:		Gi	rant control	number:					
Company name:		Contac	ct person:			_			
Address/City/State/Zip:							_		
Type of business:		Phone	number:			_			
Job Creation/Retention Period: From		to							
L. Job Title		-Time valents		*see bel	J ow, EDA Job	ob Descripti		r examples	
Officials and Managers									
Professional									
Technicians									
Sales									
Office and Clerical									
Craft Workers (skilled)									
Operatives (semi-skilled)									
Laborers (unskilled)									
Service Workers									
Total Full-Time Equivalents (FTEs)									
Number of FTEs planned for LMI persons									
Percentage of FTEs planned for LMI persons *must be at least 51%									
II. Jobs to be created/retained*								Totals	
Enter semiannual dates for entire performance period	June 30	Dec 30	June 30	Dec 30	June 30	Dec 30	June 30	Dec 30	

*An Income Certification Form must be completed and on file for each person applying for a job as a result of the project. It is the Grantee's responsibility to ensure that these documents are maintained. It is advisable for the company to have a written

CERTIFICATION Total positions to be created Community and Economic Development Program. Number to be filled by/available to LMI persons LMI Percentage (LMI %) Certifying Officer Date *each period not required to be 51% but total must be at least 51% agreement with any referral agency stating they will refer low- to moderate-income persons and maintain documentation. CDBG ED Set-Aside Company Application July 2022 CDBG ED Set-Aside Company Application July 2022 17

III. How many employees are currently on the company payroll at this site? IV. What special recruitment efforts will the company establish to ensure the employment of low-to moderate-income persons, such as giving low- to moderate-income persons first consideration in filling positions or taking referrals primarily from agencies that refer only low- to moderate-income persons. Please outline any effort(s) and/or attach any contracts the company has with Workforce Services, etc. V. Will any of the jobs listed require substantial training or work experience or education beyond high school that may preclude low- and moderate-income persons from filling these positions? If so, list the job titles. VI. If the company listed any job titles in the previous question, will the company undertake any special efforts to "fill" these jobs with low- and moderate-income persons, such as hiring unqualified persons and providing them with training? VII. How many employees will be offered employer-sponsored health care? The undersigned is the authorized representative of the Company and certifies that the information contained herein is accurate. The undersigned further certifies that, at a minimum, any new employment or retained employment will meet the 51% low- to moderate-income family benefit requirement of the Arkansas

Form 98

Income Certification Form Economic Development Set-Aside Program

Applicant Name

For official use only:							
Date of Hire:							
Hourly Wage:							
Job Title:							

SECTION I

Business Name

Address		Address	
City	Zip Code	City	Zip Code
Phone	Fax	Phone	
Contact person			
assist its operati each applican	LICANT: The company to which tons. A condition of receiving the t for employment and submitted of cision of the company. The infor	funds is that family inco on a quarterly basis. This	me information be collected fro s information will not affect the
SECTION II			
	the following information in order overification by government office (B) Family income levels for County	(C) Was the TOTAL fam (12) months ABOVE	
(Circle one.)	,	ABOVE	BELOW
1	\$		
2	s		
3	s		
4	s		
5	\$		
6	Š		
7	\$		
8+	\$		
I	hereb	certify that all the above	information is correct and
Typed Name	of Applicant	•	
give the above nar	ned business permission to verify	the information on this f	OCTUA.
	-64-1	T 4 N	
Signature	e of Applicant	Last 4 Num	bers of Social Security Number
SECTION III The following inf	formation is not required by law	, but is needed for statis	tical purposes.
	one of the following ethnic cat LatinoNot Hispanic or La		ou:
White	of the following categories that AsianBlack or African Am dian or Alaska NativeNati	erican	acific Islander
	of the following categories that HandicappedFemale Head		employed

Section 8 Income Limits

state	statename	County	cbsasub	areaname	fips2010	Lim80_22p1	Lim80_22p2	Lim80_22p3	Lim80_22p4	Lim80_22p5	Lim80_22p6	Lim80_22p7	Lim80_22p8
	5 ARKANSAS		1 NCNTY05001N05001	Arkansas County, AR	0500199999	34100	38950	43800	48650	52550	56450	60350	64250
	5 ARKANSAS		3 NCNTY05003N05003	Ashley County, AR	0500399999	33900	38750	43600	48400	52300	56150	60050	63900
	5 ARKANSAS		5 NCNTY05005N05005	Baxter County, AR	0500599999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		7 METRO22220M22220	Fayetteville-Springdale-Rogers, AR MSA	0500799999	46900	53600	60300	66950	72350	77700	83050	88400
	5 ARKANSAS		9 NCNTY05009N05009	Boone County, AR	0500999999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		11 NCNTY05011N05011	Bradley County, AR	0501199999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		13 NCNTY05013N05013	Calhoun County, AR	0501399999	34550	39450	44400	49300	53250	57200	61150	65100
	5 ARKANSAS		15 NCNTY05015N05015	Carroll County, AR	0501599999	35250	40250	45300	50300	54350	58350	62400	66400
	5 ARKANSAS		17 NCNTY05017N05017	Chicot County, AR	0501799999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		19 NCNTY05019N05019	Clark County, AR	0501999999	36600	41800	47050	52250	56450	60650	64800	69000
	5 ARKANSAS		21 NCNTY05021N05021	Clay County, AR	0502199999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		23 NCNTY05023N05023	Cleburne County, AR	0502399999	34300	39200	44100	48950	52900	56800	60700	64650
	5 ARKANSAS		25 METRO38220M38220	Pine Bluff, AR MSA	0502599999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		27 NCNTY05027N05027	Columbia County, AR	0502799999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		29 NCNTY05029N05029	Conway County, AR	0502999999	34300	39200	44100	48950	52900	56800	60700	64650
	5 ARKANSAS		31 METRO27860MM3700	Jonesboro, AR HUD Metro FMR Area	0503199999	36900	42200	47450	52700	56950	61150	65350	69600
	5 ARKANSAS		33 METRO22900M22900	Fort Smith, AR-OK HUD Metro FMR Area	0503399999	34000	38850	43700	48550	52450	56350	60250	64100
	5 ARKANSAS		35 METRO32820M32820	Memphis, TN-MS-AR HUD Metro FMR Area	0503599999	43050	49200	55350	61450	66400	71300	76200	81150
	5 ARKANSAS		37 NCNTY05037N05037	Cross County, AR	0503799999	35650	40750	45850	50900	55000	59050	63150	67200
	5 ARKANSAS		39 NCNTY05039N05039	Dallas County, AR	0503999999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		41 NCNTY05041N05041	Desha County, AR	0504199999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		43 NCNTY05043N05043	Drew County, AR	0504399999	35400	40450	45500	50550	54600	58650	62700	66750
	5 ARKANSAS		45 METRO30780M30780	Little Rock-North Little Rock-Conway, AR HUD Metr	0504599999	44100	50400	56700	62950	68000	73050	78100	83100
	5 ARKANSAS		47 METRO22900M05047	Franklin County, AR HUD Metro FMR Area	0504799999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		49 NCNTY05049N05049	Fulton County, AR	0504999999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		51 METRO26300M26300	Hot Springs, AR MSA	0505199999	33900	38750	43600	48400	52300	56150	60050	63900
	5 ARKANSAS		53 METRO30780N05053	Grant County, AR HUD Metro FMR Area	0505399999	40100	45800	51550	57250	61850	66450	71000	75600
	5 ARKANSAS		55 NCNTY05055N05055	Greene County, AR	0505599999	35300	40350	45400	50400	54450	58500	62500	66550
	5 ARKANSAS		57 NCNTY05057N05057	Hempstead County, AR	0505799999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		59 NCNTY05059N05059	Hot Spring County, AR	0505999999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		61 NCNTY05061N05061	Howard County, AR	0506199999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		63 NCNTY05063N05063	Independence County, AR	0506399999	33950	38800	43650	48500	52400	56300	60150	64050
	5 ARKANSAS		65 NCNTY05065N05065	Izard County, AR	0506599999	33850	38650	43500	48300	52200	56050	59900	63800
	5 ARKANSAS		67 NCNTY05067N05067	Jackson County, AR	0506799999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		69 METRO38220M38220	Pine Bluff, AR MSA	0506999999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		71 NONTY05071N05071	Johnson County, AR	0507199999	33750	38550	43350	48150	52050	55900	59750	63600
	5 ARKANSAS		73 NCNTY05073N05073	Lafayette County, AR	0507399999	33750	38550	43350	48150	52050	55900	59750	63600
	S ADVANCAC		75 NCNTV05075N05075	Lawrence County AD	0507500000	33750	38550	/13350	48150	52050	55000	50750	63600

ARKANSAS ECONOMIC DEVELOPMENT COMMISSION

Job Creation/Retention Log	as of: (c	heck box ti	hat appl	ies)																	
June 30, Decemb	ber 31, 🔃	Fina	al Repor	t (Da	te)													
ACEDP Grant #:																					
Company:																					
Contact Person:																					
Phone:																					
Email:										_											
III. CERTIFICATION: I certif	y to the be	est of my kn	owledge	and	belief	that	t the	einfor	mati	on	in th	is re	port	is tru	ie and	correc	t:				
Autho	rized Con	npany Signa	ature																		
7 101111		l signi			(D)	Т							(E	EE()						
					Incor								` '							His	oanic
(A) Employee Job Category																					
, , , , , , , , , , , , , , , , , , , ,																					
			/D)																		
	Date		(B) Hourly	(C)																	
	Hired	Date Term.	Wage	FTE	н	LI	М	FF	нΙν	N	В	Α	ΑI	N	AI&W	A&W	AI&B	0	D	Υ	N
1 Job Category:			- U															_			
Name:																					
Name:																					
Name:																					
2 Job Category:																					
Name:																					
Name:																					
Name:																					
		Subtotals																			
		Total				\top	\top		\top	\dashv											

Arkansas Economic Development Commission CDBG Job Creation/Retention Report Form 100

Project Status Repo	rt as of: (check box that applies)			_
June 30,	December 31, Final Rep	ort	(Date)
I. COMPANY DATA	4		II. GRANT ADMIN	NISTRATOR
ACEDP Grant #:			Name:	
Company:			Organization:	
Company DUNS #:			Phone:	
Malling Address:			Mailing Address:	
Contact Person:			Email Address:	
Phone:			AEDC Grants Manager:	
Email:			Phone:	
III. CERTIFICATION knowledge and belief true and correct:	: I certify to the best of my f that the information in this report i	δ.	Authorized Compa	ny Signature Date
	Date Approved Date Approved Date Approved		Approved By Approved By Approved By	
Implementation sche project is on schedul	F ACTIVITIES I Impactioutputs of work ting period in reference to grantee dule. Assess whether or not e and include any amendments or been granted for the project.	De an	d any technical assis	ctivities for next reporting period stance needs. The narrative must ementation schedules project

VI. JOB CREATION/RET	TENTION PLA	NNED/ACTU	AL ACTIVI	TY				
Existing Jobs at time of	A. Current Existing Jobs	B. Planned C. Actual New/Retained Jobs Wew/Retained Jobs this period				D. Cumulative New/Retained Jobs Total		
Application:		Created	Retained	Created	Retained	Created	Retained	
Full-time (FTEs)								
Full-time low/mod (LMI)								
LMI%								
Average Hourly Wage								
Number of jobs provided employee- sponsored health care								
Number of persons unemployed prior to taking job								

VII. RACE AND ETHNICITY	TOT	AL	C. # HISPANIC			
	A. This	В.	This	Cumulative		
	Report	Cumulative	Report			
American Indian or Alaska Native						
Asian						
Black or African American						
Native Hawaiian or Other Pacific Islander						
White						
American Indian or Alaska Native and White						
Asian and White						
Black or African American and White						
American Indian or Alaska Native and Black or African American						
"Other multiple race combinations greater than one percent: Per						
the form instructions, write in a description using the lines below:						
Balance of individuals reporting more than one race						
TOTAL:	0	0	0	0		

^{*}If the aggregate count of any reported multiple race combination that is not listed above exceeds 1% of the total population being reported, you should separately indicate the combination. See detailed instructions under "Other multiple race combinations."

VIII. Economic Development Administration (EDA) Job Categories (Select only from EDA Categories. See descriptions below on next page.)

	Planned JOBS CREATED	Planned JOBS RETAINED	Actual Cumulative JOBS CREATED	Actual Cumulative JOBS RETAINED
1. Officials and Managers				
2. Professional				
3. Technicians				
4. Sales				
5. Office and Clerical				
6. Craft Worker				
7. Operatives (semi-skilled)				
8. Laborers (unskilled)				
9. Service Workers				
TOTAL:	0	0	0	0

When your project was approved, you reported that you had 6 employees and projected to create 25 new positions.

Under the terms and conditions of your company's financing from us, you are required to furnish us with periodic employment information. Failure to submit the required updates at the appropriate intervals constitutes an event of default.

The following information is now OVER DUE:

First Employment Report. Due: 7/15/13.

Please submit your Job Status Report (Form 100) along with the summary on the Job Activity Log (Form 99) and the backup for each employee on the Income Certification Form (Form 98). These forms can be found on our website at http://www.arkansasedc.com/grants and once completed, sent to cbray@arkansasedc.com. If you have any questions concerning this matter, please feel free to contact us at (501) 682-1211.

If the company is unable to create all of the required jobs and is requesting forgiveness or an extension:

- What was the total job creation and payroll requirement amount?
- What was the reason for any previous extensions?
- How much time remains for job creation, or is this a last minute request?
- Did the company provide a reason for not creating the jobs (e.g., economic climate, COVID, etc.,)?
- If job requirement wasn't met, did the company still meet or exceed the *payroll* requirements?
- Is the request to forgive anything they owe us? If so, we would need to amend the original Agreement, and this will need to be spelled out clearly in the request.
- Did the company meet the minimum individual public benefit standard of 1
 FTE per \$35,000?

AEDC Grants Division

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